

**Esta** **GROUP**  
AG 



# COMPANY PRESENTATION

*Esta Group AG is a private company owned by the founding shareholders. The management team has a positive longstanding experience in trading, sales, purchases, finances and logistic.*

*Esta Group AG operates offices in:*

- *Switzerland - Head office*
- *China - representative office*
- *Russia - representative office*
- *Tanzania - representative office*
- *Morocco - representative office*



*Esta Group AG core business is sourcing and marketing non-ferrous metals, minerals and energy products. We found our strength in building long-standing relation and cooperation between miners, smelters, recycling companies, and refined metal fabricators cooperating in Europe, CIS, Africa, and the Far East Countries*

*Esta Group AG markets are: Coal, Copper, Nickel, Gold concentrates, metals and minerals, as well as its by-products.*

*Private ownership enables the management to make fast decisions as well as to take long-term views on new markets and opportunities.*

*Efficient business relationships with clients and customers is paramount to Esta Group AG. The fact that management risks their own capital motivates them to take a long-term view of the overall performance and to protect the capital of the company.*

*Moreover, the experienced and professional team is working from the Office in Switzerland with local banks to coordinate day-to-day financing of Esta Group AG global trade transactions.*



### **BANKS:**

- *Credit Suisse AG, Switzerland*
- *Luzern Kantonalbank, Switzerland*
- *Pictet, Switzerland*

### **LME BROKER:**

- *ED&F Man Capital Markets*

### **INSURANCE:**

- *Kessler*
- *Marsh*
- *Filhed-Allard Maritime*

*Esta Group AG and its banking, insurance and LME broker partners can provide competitive finance structures including pre-export, pre-production, stock and warehouse financing and letter of credit transactions.*

*Thank you for your attention!*

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